



MONTEREY BAY INTERNATIONAL
TRADE ASSOCIATION (MBITA)

Trade Mission

VLADIVOSTOK & KHABAROVSK, RUSSIAN FAR EAST AUGUST 1-7, 2004

Conditions of Participation

A. Within limits of available resources, MBITA agrees to:

(1) Provide publicity to attract both public and private sectors businesses and institutions in the Russian Far East to cooperation with California SMEs. (2) Provide each participant with the names of those firms or individuals identified as having specific interest in the participant's products or services. (4) Meet personally or online before the trade mission to analyze the participant's product or services and meet after to follow up with a report on qualified trade opportunities. (5) After the Trade Mission place the catalogs with U.S. Foreign Commercial Service post libraries, trade associations, or other suitable institutions, or use them in additional promotional events, where appropriate, to provide continuing market exposure. (7) Direct trade mission participants are guaranteed:

B. The participant agrees to:

(1) Make a financial contribution in the amount specified to MBITA for use in funding all services provided to the participant, including marketing, operating and hospitality costs of the event, and other international trade promotional activities. (2) Individual firms (or export representation organizations) may continue to submit individual applications on behalf of individual firms. (3) Furnish required number of printed catalogs and other requested information on trade mission's firm, its products, and participation objectives. (4) Ship catalogs and sales literature according to shipping and marketing instructions furnished by MBITA.

C. Other Conditions:

(1) MBITA assumes no liability for damages or losses resulting from or related to the failure of the participant to comply with the provisions of these **Conditions of Participation**. (2) If, for any reason, the participant cancels its participation, its full financial contribution will not be refunded unless written notice of cancellation is received by MBITA at least 21 days before the date of the event. (3) MBITA will make every effort to facilitate a successful trade mission. It is understood and agreed that MBITA does not guarantee in any way the success of the trade mission participant or the sales efforts of any participant. The only contractual obligations MBITA assumes are those expressly made herein or mutually agreed to by an amendment in writing.

D. Travel and Accommodations:

MBITA will pay for travel and accommodation costs for trade mission participants, including sightseeing tours and the complimentary meals and events as indicated in the itinerary.



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