

**Joe Davis**  
Pacific Regional Sales Manager  
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Joe Davis is the Pacific Regional Sales Manager at PIERS, the Port Import Export Reporting Service. PIERS offers global detailed transactional import and export shipment information from ocean manifests and bills of lading. PIERS serves more than 9,000 private industry, trade association, domestic and foreign government clients in more than 60 countries.

Since 2001, Davis has focused on working with Importers, Exporters, Chemical companies and Banks to help them identify sales opportunities and commodity Sourcing opportunities by using PIERS databases.

Prior to joining PIERS, Davis held information sales positions at Dialog and ADP. Davis is a graduate of the State University of New York at Albany. He lives with his wife in Piedmont, California.