

MBITA Luncheon

'Challenges of Trade and Investment in Europe'

Santa Cruz, CA - July 29, 2005

Speaker Bios

Antonio Estevez, Economic/Commercial Consul of the Trade Commission of Spain in Los Angeles (us.spainbusiness.com)

Born in 1953, Puerto de Santa María, Cádiz, Spain.

J.D. and B.A. from Catholic Institute of Business Administration (Madrid, 1975)

M.B.A. from Kelloggs and Wharton Business Schools (1992)

Joined the Ministry of Economy in 1978

Delegate of Commerce, Ministry of Economy, Ceuta, Spain (1980-1983).

Economic and Commercial Consul of the Embassy of Spain in Jakarta, Indonesia (1983-1987).

Delegate of Commerce, Ministry of Economy, San Sebastian, Spain (1987-1989).

Economic and Commercial Consul of the Embassy of Spain in Bangkok, Thailand (1989-1992)

Delegate of Commerce, Ministry of Economy, Zaragoza (1992-1995).

Economic and Commercial Consul of the Embassy of Spain in Tehran, Iran (1995-1999).

Technical Advisor in the Subdirectorate General of Export Financing Promotion, Ministry of Economy (1999-2002).

Economic and Commercial Consul of the Embassy of Spain in Los Angeles (September 2002)

Married in 1976 to Maria Rosario Gutiérrez, 3 children.

Zygmunt Janiec, Head of Economic and Commercial Division of the Consulate General of the Republic of Poland in Los Angeles (www.polishconsulatela.com)

Zygmunt Janiec was previously General Manager of Foreign Investors Chamber of Industry and Commerce in Warsaw. Prior to this Dr. Janiec was the Polish Commercial Counselor of Poland in the Middle East (Kuwait, Saudi Arabia, Bahrain and Oman). He worked for three academic and research centers in Warsaw: Warsaw University, Warsaw Agricultural University, Polish Institute of International Affairs. For more than two years he worked for the lower house of the Polish Parliament (Sejm).

Phillip Kunze, Director, Industrial Investment Council (www.iic.de)

Phillip Kunze previously worked for Monitor Company as a strategic management consultant with a focus on the telecommunications and pharmaceutical industries. He also worked for UBS Warburg, an investment bank in London and HypoVereinsbank, a retail bank in Munich. At IIC he built the company's medical device and nanotechnology practices at the company's headquarter in Berlin before assuming responsibility for the firm's west coast operations. Phillip studied at the London School of Economics and at Escuela Superior de Administración y Dirección de Empresas (ESADE) in Barcelona and holds a Masters of Science degree from the London School of Economics and a CEMS-Master degree in Management.

Franz Helbig, President of Monterey Venture Partners, LLC (www.montereyvp.com)

Mr. Helbig has extensive venture capital and senior management experience in the U.S. and Europe. Most recently, he was CEO and Managing Director of T-Venture of America, Inc., the U.S. operation of T-Venture, the venture capital unit of Deutsche Telekom, Bonn, Germany. He has also held senior venture capital fund management positions with TIG GmbH and with the Matuschka Group, both in Berlin, and with Churchill International, San Francisco. Mr. Helbig has also been a member of the board of directors of many portfolio companies from initial investment to exit.

His corporate management experience includes Johnson & Johnson, Esso International and General Motors Overseas Corporation. Mr. Helbig also founded and managed an international pharmaceutical marketing business and his own consulting firm focusing on national and international market development and investment strategies for technology and consumer products corporations.

In addition, he worked with SRI (Stanford Research International) at its Economic Competitiveness Group as an investment advisor to major international economic development projects in Mexico, China, Slovakia and Slovenia. Mr. Helbig holds a B.B.A. degree from Texas Technological University and Masters Degrees from the University of Pennsylvania in both Economics and Political Science. He is fluent in German, English and Dutch.

Eva Boswell, Trade Commissioner of Innovation Norway (www.invanor.no/sf)

Innovation Norway is the international arm of Norway's commercial industry and research, a non-profit government organization that operates in collaboration with the Royal Norwegian Consulate General. Eva Boswell is the Trade Commissioner at IN San Francisco office, where her responsibilities include initiating and managing international economic development and collaboration engagements for Norwegian entrepreneurs, venture capitalists, researchers, government ministries, and corporations. Working closely with political and economic leaders across borders, the focus is on value creation and matchmaking between international parties in the areas of IT, biotech/agri/food, energy and renewable energy, marine, and general goods.

Prior to Innovation Norway, Eva Boswell was with Sumitomo Corporation for 9 years where she co-founded Presidio Venture Partners, Sumitomo's venture capital arm with focus on IT early stage investments and business development between U.S. and Japan. Prior to Sumitomo, Eva Boswell worked in the business development team of Norsk Hydro, Norway's largest energy company.