



Agriculture Transportation Coalition (AgTC)

"The principal voice of agriculture exporters in U.S. transportation policy" -- The Journal of Commerce

AgTC Ag Shipper Workshops – Fresno & Sacramento

8:30 AM -- Registration, Coffee and Danish, Workshop: 9 AM to 2 PM (lunch served)

Thursday, February 2

Radisson Fresno

2230 Ventura Street
(559) 268-1000

[Click here to register for Fresno](#)

Friday, February 3

DoubleTree Sacramento

2001 Point West Way
(916) 929-8855

[Click here to register for Sacramento](#)

AgTC Member Fee: \$25 Non-Member Fee: \$105

This year the Workshop is expanded – starting an hour earlier (9 AM), with lunch served, continuing till 2 PM, with guest participants who will be speaking off the record, providing valuable insight, and opportunity to address each attendee’s concerns. Always a lively discussion:

- **Ed Zaninelli, VP, Trans-Pacific Westbound, OOCL** to discuss ocean and rail capacity, rates, equipment, etc.
- **Michael Shaw, VP – External Affairs, California Trucking Association** to discuss new trucking rules nationally, and the California port dray trucking challenges.
- **John McLaurin, President, Pacific Merchant Shipping Association** to discuss the impact of “Occupy” movement and other issues impacting port functions
- **Peter Friedmann, Executive Director, AgTC** will moderate the Workshop.

The Workshop will focus on concerns of West Coast-based ag shippers:

- **Ocean-forecasting, service equipment and availability, and costs** for West Coast shippers. Carriers are reducing capacity as import volume wanes – impact on export capacity and equipment.
- **Automated Export Documentation Requirements. Option 4.** Are BP requirements burdening exports. Will Option 4 post departure filing be reinstated? Who will be eligible?
- **Rail.** Getting rail service where needed, at rates we can afford? New rail routes are planned.
- **Economic Stimulus/Infrastructure Spending** – new facilities for West Coast ag cargo.
- **Trucking.** Hours of service regulations will cut drivers’ time behind the wheel, drive up trucking costs. Truck weight limits could be increased - dramatic efficiency and cost savings for ag shippers.
- **Ports.** Are West Coast ports and ILWU working to counter Panama Canal Competition? Is the port trucking battle over. What are the Teamsters planning? Will “Occupy” return, and when? Which ports can handle transload volumes, which ports are planning for transload? Will Port of Longview’s grain labor dispute set a precedent for port labor competition?
- **This is a forum for YOU to raise YOUR concerns. Informal and off the record.**

The Ag Shipper Workshops are a great opportunity for off the record, informal, round table style discussions, with no press, and no carriers, with the exception of the invited carrier guests. Discussion continues over lunch, which will be served mid-day.

[Click here to register for Fresno](#)

[Click here to register for Sacramento](#)

Questions? Call Erin at 202 783 3333 or info@agtrans.org

