

**Edmund Hain**  
Founder & Managing Director  
**Business Consulting Network International**

Edmund Hain is one of the founders of Business Consulting Network International (BCNI). BCNI, with offices in San Francisco, Dusseldorf and Brussels, provides an advanced service portfolio for U.S. companies, which want to enter the European markets or plan to extend their market share in Europe. The BCNI experts in markets, industries, legal, tax and human resources support U.S. companies Europe-wide. Since it was founded in 1997 as marketing and communications consultancy, the industry-savvy BCNI team has successfully implemented more than 1,700 customer projects for European and U.S. clients.

With proven senior management experience and a broad overview over all key industries worldwide Hain's expertise is welcome in large international customer projects.

Prior to Business Consulting Network International Hain worked in different international executive or senior management roles for leading companies, e.g. Daimler, HP/Compaq, Oracle, Software AG and Unisys. Hain established the Compaq brand in Europe, the debis Systemhaus (now T-Systems) brand worldwide and the Software AG brand worldwide. Hain has published several expert articles in diverse media and has been interviewed by trade magazines several times.

Hain holds a Master's Degree in engineering (Certified Engineer).