



# 'Deal-making' Clean-Tech Trade Mission To China, Oct. 23-30, 2010



Background details: [www.mbita.org/chinatrademission/trademission2010.html](http://www.mbita.org/chinatrademission/trademission2010.html)

**Shanghai** is the largest city in China and is China's leading business hub. Shanghai's GDP accounts are approximately 25 percent of China's total GDP. The **Jiangsu** province recently signed an MOU with California for cooperative renewable energy projects. **Changsha, Hunan** is one of China's most industrious 2<sup>nd</sup> tier marketplaces.

## CleanTech Industry Booms in China

- China is the world leading renewable energy producer.
- In 2005, a total of US\$38 billion was invested in renewable energy development worldwide. China topped the list with a commitment of US\$6 billion.
- China has declared a 20% reduction in greenhouse gases by 2020.
- The U.S. and China government plans to develop a U.S.-China Clean Energy Research Center. The Center would facilitate joint research and development on clean energy by teams of scientists and engineers from U.S. and China, as well as acting as a clearinghouse to help researchers in each country.
- Shanghai, China has developed eco-friendly and energy-friendly industrial zones with city projects, such as, Dongtan, which will be China's first ecologically friendly, zero-greenhouse-emission city completely self-sufficient in water and energy.

## CHINA CLEANTECH 'DEAL-MAKING' DELEGATION

- Facilitate 4-6 qualified, pre-screened business meetings in China with potential foreign partners
- Prior to the in-country meetings we will arrange, conduct and facilitate a series of web-conference calls for each delegate with the selected and qualified Chinese partners that they will meet in China
- Support all communications and information exchange between delegates and potential foreign partners prior to in-country meetings
- 3-5 hours of post-meeting support for each trade mission delegate after their return from China

## PARTICIPATE IN WORLD EXPO-2010 - Shanghai

The trade delegation will also visit the World Expo 2010 in Shanghai that will showcase a number of exciting initiatives aimed at achieving greener, safer, healthier, prosperous and self-sustaining cities. (<http://en.expo2010.cn/>)

Delegates will also visit the Jiangsu province which is one of the wealthiest regions in China where a Jiangsu-US Green Partnership agreement was recently established between the State of California and Jiangsu. One-on-one meetings will also occur with the 2<sup>nd</sup> tier marketplace of Changsha, Hunan, a bustling metropolis of 4,000,000 people who need air and water purification, green construction, renewable energy and waste management technologies.

Date: Oct. 23-30, 2010

**\$3,988 – shared room. Additional \$435 per single occupancy**

- Round trip air from Los Angeles to Shanghai on economy class
- 6 nights accommodations at deluxe class hotel
- Group transportation, entrance fee to Expo, 10 meals
- 'Deal-making' services (pre and post trade mission consulting)
- Corporate site visits
- Meeting with local government officials
- Assistance of bi-lingual staff
- Hotel tax & gratuity

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